



TNAHU Board Members meet in November with Insurance Commissioner Leslie Newman. Left to right: Larry Knight, Assistant Commissioner; Dave Broemel, TNAHU Lobbyist; Karen Tokarz, President, TNAHU; Leslie Newman, TN Commissioner of Insurance; Dottie Lankford, President, MSAHU; Chris Simmons, President, MTAHU.

### **President's Message**

On Tuesday, November 20, 2007, Members of the Tennessee Association of Health Underwriters Board of Directors met with Commissioner Leslie Newman to discuss the Long Term Care Partnership that is being explored in Tennessee. Discussions were very optimistic and very supportive from both TNAHU and the Commissioner regarding this legislation. We committed our support to Commissioner Newman to work with members of NAHU in other states to assist in the agent education process for this partnership.

We also discussed the upcoming changes which will be forthcoming in order to provide consistency across the nation for agent re-education requirements. We committed to Commissioner Newman that we **will support** the consistency requirement that all agents complete continuing education. We realize that those agents who are grandfathered will be affected by this change. The reality of the situation is we work in an every changing environment with HealthCare, and continuing education in one of many ways that we can continue to prove that our organization is serious about what we do. Most agents are attending meetings which provide continuing education credits. It will be more important than ever that we ensure that our local meetings are providing continuing education.

We also discussed the current state of Cover Tennessee. Commissioner Newman suggested that we meet with Stephani Ryan to discuss our concerns. We will be scheduling that meeting in the near future.

Questions or concerns can be addressed to any of our current Board Members. We welcome constructive feedback.

Best regards,  
Karen Tokarz  
President, TNAHU